

The Tongaat-Hulett Group Limited

Registration No. 1892/000610/06 Share code TNT ISIN ZAE000007449

AUDITED RESULTS AND FINAL DIVIDEND DECLARATION

for the year ended 31 December 2002

- Revenue up 22% to R6,1 billion
- Operating earnings up 24% to R738 million
- Unrealised translation loss of R151 million
- Headline earnings per share down 36% to 388,1 cents
- Headline earnings per share excluding translation adjustment up 30% to 523,4 cents
- Unchanged annual dividend of 270 cents per share

INCOME STATEMENT

Rmillion	2002	F	2001 Restated
Revenue – continuing operations	6 103		4 993
Continuing operations Operating earnings Triangle dividend Net interest paid	738 71 (100)		596 76 (75)
Earnings from continuing operations	709		597
Exchange rate translation (loss)/gain Discontinued operations	(151)		255 (11)
Exceptional items Exceptional items	558 6		841 (5)
Earnings before tax	564		836
Tax Earnings before exceptional items Exceptional items	(127) (129) 2		(199) (209) 10
Earnings after tax	437		637
Share of associate company's loss Minority shareholders' share of loss	(36)		(20) 1
Total net earnings	401		618
Headline earnings	393		608
Earnings per share (cents)			
Total net earnings Basic Diluted	396,0 389,8		612,3 606,2
Headline earnings Basic Diluted	388,1 382,0		602,4 596,4
Headline earnings excluding translation loss/gain Basic Diluted	523,4 515,2		401,3 397,3
Dividend per share (cents) Interim Final	270,0 80,0 190,0		270,0 62,0 208,0

HEADLINE EARNINGS

Rmillion	2002	R	2001 Sestated
Total net earnings Less after tax effect of: Exceptional items Surplus on disposal of plant and equipment	401 (8)		618 (5) (5)
Headline earnings	393		608

EFFECT OF CHANGES IN ACCOUNTING POLICIES

	2002	2001
Rmillion		
Operating earnings prior to accounting policy changes	726	584
Effect of changes: African Products Tongaat-Hulett Sugar	(20) 32	51 (39)
Operating earnings per Income Statement	738	596
	-	-

CASH FLOW STATEMENT

Rmillion	2002	2001 Restated
Operating earnings from continuing operations Dividends received from subsidiaries Net interest Earnings from discontinued operations Non-cash items:	738 71 (100)	596 76 (75) (11)
Depreciation Provisions Other non-cash items Tax payments Change in working capital	170 20 131 (39) (321)	159 40 (86) (19) 113
Cash flow from operating activities	670	793
Property, plant and equipment: New project expenditure Replacement expenditure Growing crops Net proceeds on disposal of	(167) (56) (12)	(232) (46) (26)
property, plant and equipment Investments Disposal of subsidiaries Dividends paid	36 (1) (292)	33 (60) 111 (214)
Net cash flow	178	359
Borrowings repaid Shares issued	(226)	(242)
Net movement in cash resources	(40)	126
Cash resources at beginning of year Exchange rate translation (loss)/gain AC 133 adjustment	1 125 (151) 4	699 255 45
Cash resources at end of year	938	1 125

COMMENTS

The Group has delivered strong growth in volumes, revenue and operating earnings for the year to 31 December 2002, assisted by the weak Rand which prevailed generally throughout the year but which had strengthened significantly by year end.

Revenue from continuing operations rose by 22 percent to R6,1 billion and operating earnings were 24 percent higher at R738 million. The year end valuation of underlying reserves of GBP 42 million pertaining to offshore cash resources resulted in an unrealised translation loss of R151 million, compared with a corresponding gain of R255 million last year. This has resulted in headline earnings per share declining by 36 percent. Excluding the translation adjustment, headline earnings per share increased by 30 percent to 523,4 cents.

At 31 December 2002, the Group was in a net cash positive position for the first time since the commencement of the major investments in African Products and Hulett Aluminium. Over the past two years, the Group has approved some R550 million for investment in projects all focussed on unlocking more value from existing businesses.

The board has declared a final dividend of 190 cents per share, which, together with the interim dividend of 80 cents per share, amounts to an unchanged total dividend for the year of 270 cents

OPERATIONAL PERFORMANCE

African Products delivered a strong performance in 2002. Overall volumes grew from 578 000 tons in 2001 to 616 000 tons driven by the ten percent growth in domestic sales. A drop in export volumes from 71 000 tons in 2001 to 64 000 tons, precipitated by the high maize price and a strong Rand was offset by improved product mix that realized higher margins. Operating earnings for the year before interest but after AC133 (Financial Instruments: Recognition and Measurement) adjustments were R220 million (2001- R199 million). During the year African Products changed its accounting policy for maize procurement contracts and in compliance with AC133 now marks to market derivative instruments. As a consequence operating earnings for 2002 have reduced by R20 million and those for 2001 have increased by R51 million.

In a year in which the international market has seen depressed demand and pressure on margins, Hulett Aluminium increased revenue by 28 percent to R3,2 billion, showing a 35 percent compound annual growth rate over the last three years. Growth in sales volumes was achieved in both the annual growth rate over the last three years. Growth in sales volumes was achieved in both the local and export markets, including increased sales of more profitable products. Rolled Products sales volumes in the last quarter improved significantly and were 23 percent ahead of the average sales in the first nine months of the year. The financial benefits of the improved sales during the last quarter were offset by pressure on international rolling margins and by the sharp movement in the value of the Rand. Operating earnings before interest grew by two percent to R272 million, the Group's 50 percent share of which amounted to R136 million (2001 – R134 million).

Moreland achieved a strong cash flow performance in 2002 and increased revenue by eight percent to R146 million in spite of the four interest rate hikes and high property rates on vacant land in

Increased cane and sugar production, improved export realizations as well as higher returns and restructuring in Swaziland and Mozambique enabled Tongaat-Hulett Sugar to increase operating earnings by 49 percent to R420 million for 2002 (2001- R281 million). The results incorporate the adoption of AC 137 (Agriculture) and the move away from seasonal accounting. Overall this had the effect of reducing operating earnings in 2001 by R39 million and increasing 2002 by R32 million.

Triangle Sugar, in Zimbabwe, which is accounted for to the extent that dividends are received, continues to operate resiliently in a demanding environment. In 2002 dividends received from Triangle totalled R71 million (2001- R76 million) net of withholding tax, representing a seven percent reduction on last year. Difficult trading conditions are likely to persist in 2003. Concerns exist over the future remitability of dividends from Zimbabwe.

The accounting policies of the Group conform with South African Statements of Generally Accepted Accounting Practice and are consistent with those applied in the previous year, except for the changes detailed below.

The Group has adopted AC 137 (Agriculture) and as a consequence no longer accounts for its sugar operations on a seasonal basis. In addition maize futures and option contracts are accounted for as derivatives or cash flow hedges where the requirements for hedge accounting have been met. Comparative figures have been restated for these accounting policy changes, where applicable. This has had a R9 million favourable effect on the prior year's earnings after tax and resulted in equity reducing by R18 million, property, plant and equipment by R84 million, working capital by R89 million and deferred tax by R14 million with increases in growing crops of R132 million and derivative assets of R9 million. Current year earnings after tax have increased by R9 million as a result of the change in accounting policies.

The results for the year ended 31 December 2002 have been audited by Deloitte & Touche. Their unqualified audit opinion is available for inspection at the registered office of the company.

The Group's results are increasingly impacted by changes in the value of the Rand, particularly when substantial moves away from inflation differentials occur. Changes to international accounting standards and their application, a more volatile Rand, a maize price with a stronger dollar correlation, and increased exports all add to the impact on results.

The Group is focussing on all controllables and has the ability and the capacity to increase revenues during the coming year and will continue efforts to reduce its cost base.

In the near term, the business climate for all operations, mainly as a result of the strengthening of the Rand, is challenging. Should the Rand remain at current levels, earnings for 2003 will be lower than those for 2002.

For and on behalf of the board

C M L Savage P H Staude Chief Executive Chairman

DIVIDEND DECLARATION

Notice is hereby given that the board has declared a final dividend (number 151) of 190 cents per share for the financial year ended 31 December 2002 to shareholders recorded in the register at the close of business on Friday 28 March 2003.

The salient dates of the declaration and payment of this final dividend are as follows:

Last date to trade ordinary shares "CUM" dividend Thursday 20 March 2003 Ordinary shares trade "EX" dividend Monday 24 March 2003 Record date Friday 28 March 2003 Payment date Thursday 3 April 2003

Share certificates may not be dematerialised or rematerialised, nor may transfers between registers take place between Monday 24 March 2003 and Friday 28 March 2003, both days inclusive.

The dividend is declared in the currency of the Republic of South Africa. Dividends paid by the United Kingdom transfer secretaries will be paid in British currency at the rate of exchange ruling at the close of business on Thursday 20 March 2003.

For and on behalf of the board

M A Kennedy

Group Secretary

19 February 2003

CORPORATE INFORMATION

Executive directors: D G Aitken, B G Dunlop, A Fourie, G R Hibbert, G P N Kruger, J B Magwaza, S J Saunders, M Serfontein, P H Staude (Chief Executive)

Non-executive directors: D D Barber, L Boyd, E le R Bradley, E K Diack, M W King, M Mia, T H Nyasulu, C M L Savage (Chairman), R H J Stevens, A M Thompson

Alternate directors: J A Thomas, G F Young

Registered office: Amanzimnyama Hill, Tongaat, KwaZulu-Natal, P O Box 3, Tongaat 4400 Telephone (032) 439 4000, Facsimile (032) 945 3333

Transfer secretaries: Computershare Investor Services Limited, 70 Marshall Street, Johannesburg, 2001, P O Box 61051, Marshalltown, 2107 Telephone (011) 370 7700, Facsimile (011) 688 7709

Additional information about the Group is available at our website: www.tongaat.co.za

BALANCE SHEET

Rmillion	2002	2001 Restated
Assets Property, plant and equipment Growing crops Long-term receivable Investments Derivative instruments Inventories Accounts receivable Cash resources	4 144 168 210 29 51 1 463 982 938	4 191 165 210 56 308 1 330 855 1 125
Total assets	7 985	8 240
Equity and liabilities Shareholders' equity Minority interests in subsidiaries Deferred tax Borrowings – long and short-term Provisions Derivative instruments Accounts payable	4 567 5 1 012 931 245 186 1 039	4 382 5 912 1 502 225 122 1 092
Total equity and liabilities	7 985	8 240
Number of shares (000) – in issue – weighted average (basic) – weighted average (diluted) Net asset value per share (cents)	101 352 101 269 102 870 4 506	101 125 100 934 101 945 4 333

STATEMENT OF CHANGES IN EQUITY

Rmillion	2002	R	2001 Restated
Balance at beginning of period Effect of changes in accounting policies Restated balance	4 382		4 038 (18) 4 020
Total net earnings for the year Dividends paid Share capital issued Hedge reserve released to income statement Gains/(losses) from cash flow hedges Gains on available for sale assets Share of movement in associate's currency translation reserve Currency exchange rate changes	401 (292) 8 41 16 4 21 (14)		618 (214) 9 (41) 13 (7) (14)
AC 133 adjustment Balance at end of period	4 567		4 382

OTHER SALIENT FEATURES

2002	2001 Restated
(38) (51) 170	84 80 159
(100) (306) 149 57	(82) ² (304) 127 27 68
tions	
9 (2)	9 (3) 7 (8) (8) (2)
6 2 8	(5) 10 5
311 90 221	142 75 67
44	40
44	12
15,8 10,5 13,8 8,6	12,4 8,6 17,4 12,0
	(38) (51) 170 (100) (306) 149 57 tions 9 (2) (1) 6 2 8 311 90 221 44 44 15,8 10,5 13,8

SEGMENTAL ANALYSIS

Rmillion	Revenue	EBIT	Total Assets	Total Liabilities	Capital Employed	Capital Expendi- ture	Depre- ciation
2002							
African Products Hulett	1 470	220	1 659	454	1 450	107	77
Aluminium(50%) Moreland	1 623 146	136 20	2 626 405	843 114	2 402 292	31	34
Tongaat-Hulett Sugar Corporate	2 864	420 (58)	2 330 965	628 362	1 853 949	80 5	58 1
Continuing operations	6 103	738	7 985	2 401	6 946	223	170
Triangle dividend	0.103	71	, 303	2 101	0 3 10	223	170
Exchange rate translation loss		(151)					
Group total	6 103	658	7 985	2 401	6 946	223	170
Rmillion	Revenue	EBIT	Total Assets	Total Liabilities	Capital Employed	Capital Expendi- ture	
2001 (Restated)							
African Products Hulett	1 085	199	1 551	535	1 293	52	65
Aluminium (50%) Moreland	1 270 135	134 28	2 890 456	1 128 110	2 605 351	107 1	28
Tongaat-Hulett Sugar Corporate	2 503	281 (46)	2 192 1 151	781 387	1 794 1 105	116 2	56 1
Continuing							
operations	4 993	596	8 240	2 941	7 148	278	150
Triangle dividend Exchange rate		76					
translation gain Discontinued operations	472	255 (4)					9
'		(- /	0.240	2.041	7.1.40	270	
Group total	5 465	923	8 240	2 941	7 148	278	159