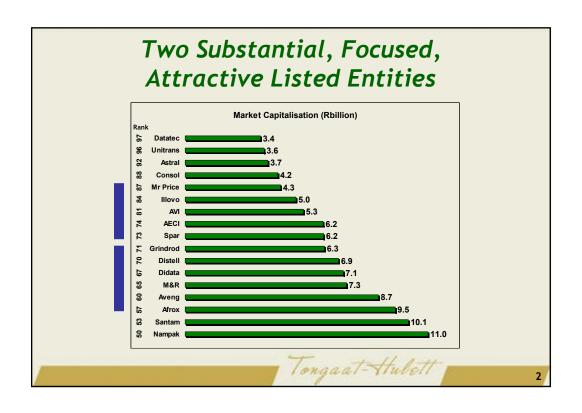
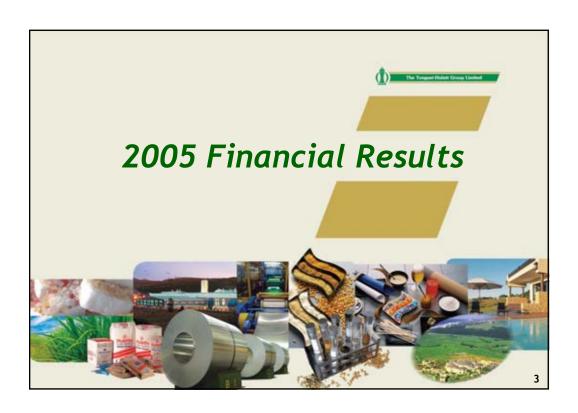
Unbundle and list
Hulett Aluminium
and introduce
BEE equity participation in
Tongaat-Hulett
and Hulett Aluminium







#### Year to 31 December 2005

- Revenue of R6,9 billion (2004: R6,3 billion)
  - Increase of 9,5%
- Operating profit R730 million (2004: R358 million)
  - Increase of 104%
- Headline earnings of R466 million (2004: R206 million)
  - Increase of 126%
- Annual dividend of 400 cents per share (2004: 170 cps)
  - Increase of 135%

Tongaat-Hubett

#### IFRS - Key Issues

- Reporting in terms of IFRS in 2005
- Triangle Sugar Zimbabwe
  - Continue to dividend account
- Share based payments income statement charges
  - 2005: R13 million after tax (2004: R8 million)
- Goodwill: R2 million income statement effect
- Classifications within equity



5

Operating Profit	2005	2004
African Products	112	61
Tongaat-Hulett Sugar	232	82
Triangle dividend	19	51
Moreland	231	181
Hulett Aluminium (50%)	159	74
Corporate	(44)	(52)
Exchange rate translation gain/(loss)	14	(47)
Exceptional items	7	8
Group total (Rmillions)	730	358

- Average exchange rate R6,37/US\$ (2004: R6,44/US\$)
- · Exposure to valuation adjustments being reduced

Tongaat-Hubett

African Products	2005	2004
Operating profit (Rm)	112	61

- Domestic prime product volume growth: 3,9%
- Import competition and lower selling prices
- Low co-product prices
- Maize price lower than 2004
- Maize price at import parity late in 2005
- Back-to-back maize procurement/product pricing model entrenched
  - 33% of 2006 maize requirements priced



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Tongaat-Hulett Sugar	2005	2004
Operating profit (Rm)	232	82

- · Volumes increasing
- Higher export realisations
- 2005 results include effective world sugar price of 8,98 US c/lb (2004: 7,27 US c/lb)
- · Cost per ton reducing
- Earnings enhancing actions benefits increasingly reflected in financial results
- Triangle dividends brought to account
  - R19 million (2004: R51 million)

Tongaat-Hulett

Moreland	2005	2004
Operating profit (Rm)	231	181

- Strong contribution from all portfolios
- Major contributions: Zimbali, La Lucia Ridge Executive Village, RiverHorse Valley Business Estate and Umhlanga Ridge New Town Centre
- Progress towards approvals on several key developments for launch in 2006

	% of 2005 profit	% of 2004 profit
Residential	39%	39%
Commercial/Industrial	32%	19%
Resorts	29%	42%



9/

Hulett Aluminium	2005	2004
Operating profit (Rm)	319	148

- Volume growth
  - Sales 173 000 tons (+20%)
- Substantial growth in higher value, more demanding exports

Can end stock +33%Treadbright +27%

- Increased local market sales
- 8% reduction in conversion costs per ton

Tongaat-Hulett

#### Other Income Statement Items

- Finance costs
  - R60 million in 2005 (2004:R93 million)
- Tax
- Associate company
  - Xinavane in Mozambique

Tongaat-Hulett

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#### Cash Flow and Balance Sheet

- Cash flow before dividends of R454 million
- Balance sheet 2004/2005
- ROCE doubled to 11%

Tongaat-Hubett



#### **Earnings Drivers**

- Maize procurement and product pricing
- Volume growth
- Organisational restructuring
- Performance of the plants
- Reducing the cost base

Cifrican Products

#### **Earnings Drivers**

#### 2005 Annualised impact of World price - 8,98 US c/lb (SA) 19 US c/lb R192m SA production - 753 000 tons 953 000 tons R149m Moz production - 115 000 tons • 156 000 tons plus > R54m Refining value chain initiatives • Benefits to be realised > R30m Further cost reductions Lower overhead/milling costs > R10m WSM plant constructed WSM plant commissioned > R15m Annualised improvement in profit from operations > R450m Tongaat-Hulett Sugar

## Upward Pressure on World Market Price

- Deregulation of world sugar markets
  - · Reform of the EU sugar regime
  - WTO negotiations for a fairer agricultural trading regime
- Sugar production deficits in 2004/05 and 2005/06
  - World consumption growing at 2%+ per annum
  - Concern over crystallisable capacity in the short to medium term
- High international oil prices
  - Sugar production diverted to ethanol production
- · Generally high commodity prices
- Weaker US\$ environment

Tongaat-Hubett Sugar

# Milling Capacity Utilisation and Cane Supply Initiatives

#### THS South Africa

Tons sugar (000)	Installed capacity	Actual 2003	Actual 2004	Actual 2005	Rainfall effect on 2005	Future loss of cane land	Further cane supply initiatives	953 000 tons
S.A.	974	652	723	753	134	(28)	94	733 000 tolls
%	100%	67%	74%	77%	14%	(3%)	10%	98% of installed capacity

Tongaat-Hubett Sugar

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#### THS SA Crop/Export Price Sensitivities

Full Season (Rmillions)

SA sugar tons/Export price	8,98 US c/lb	15,0 US c/lb	17,0 US c/lb	19,0 US c/lb	21,0 US c/lb	23,0 US c/lb
753 000	0	115	154	192	230	268
803 000	11	142	186	229	273	316
853 000	22	169	218	267	315	364
903 000	33	196	250	304	358	412
953 000	44	223	282	341	401	460
974 000	49	234	296	357	419	480

Based on average R/US\$ of R6.58

Tongaat-Hubett Sugar

#### Capitalising on Land Holdings

- Tongaat-Hulett owns 11 600 hectares of prime land
  - Under urban expansion and tourism development demand over an estimated 25 year+ period
  - Once developed by Moreland is valued in excess of R3 billion
- Tongaat-Hulett has the expertise and competence to use the land for cane growing and unlock substantial value when circumstances support property development
  - Low holding cost of land as a consequence of sugar dynamics
  - Opportunity to buy land for cane growing, with longer term property development potential

Tongaat-Hulett

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#### Potential (2006/08)

(Current market conditions)

Portfolio/Developments	Gross hectares	Rmillions
Residential	360	330
Izinga		
Umhlanga Ridge New Town Centre*		
Sibaya		
Umhlanga Triangle*		
Kindlewood at Mt Edgecombe		
Industrial/Commercial	250	220
Cornubia*		
RHVBE/Bridge City*		
Umhlanga Triangle*		
Umhlanga Ridge New Town Centre*		
Resorts	190	170
Zimbali South & West		
Zimbali Lakes		
Moreland total	800	720

\* Mixed use development

Moreland











#### Sugar, Starch and Glucose

- Tongaat-Hulett produces almost half of South Africa's refined carbohydrates
- Significant market sectors where it manufactures complementary and substitute products
- Considerable expertise and skills base in adding value to carbohydrates and agricultural raw materials
  - New business development opportunities

Tongaal-Hulett

# Well positioned to benefit from a new world sugar regime and take advantage of changing global sugar fundamentals

- EU deregulation
- · WTO Doha Development Round
  - · Fairer trade in agricultural products
- World price
- · Renewable energy
  - Bio fuels/ethanol
  - Electricity co-generation

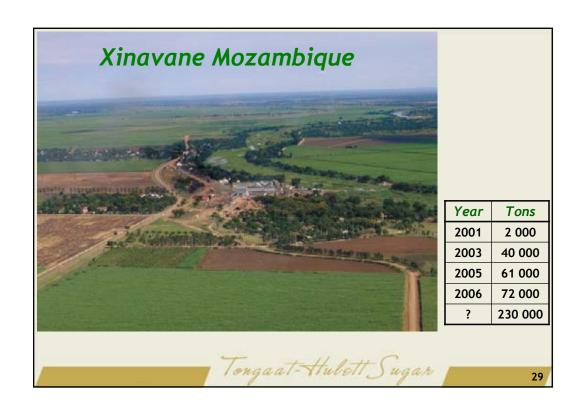
Tongaat-Hubett Sugar

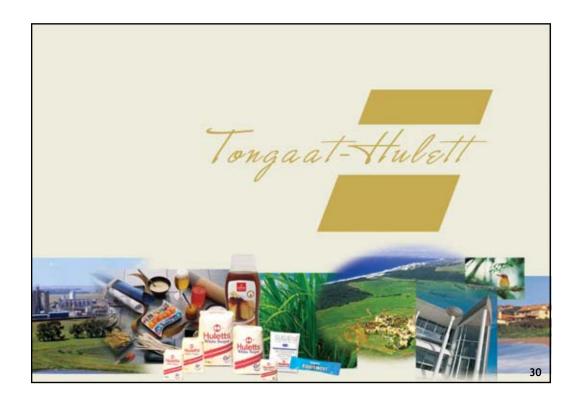
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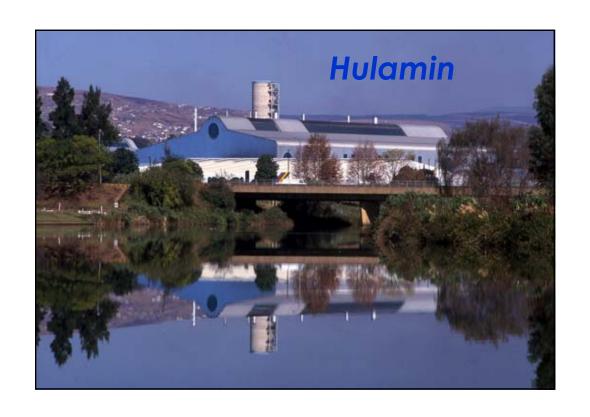
#### Leveraging Technology Leadership

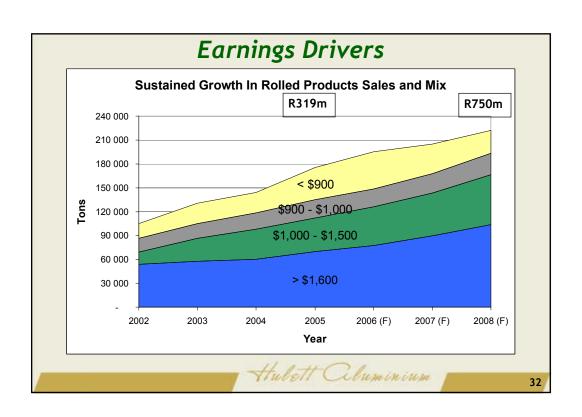
- World's first white sugar mill (WSM) up and running at Felixton as of November 2005
  - 15% of Felixton's cane juice resulting in 36 000 tons of white sugar
- New WSM co-product development well advanced
- · Technology piloted successfully in Brazil
- Expanding marketing scope into other international markets

Tongaat-Hulett Sugar

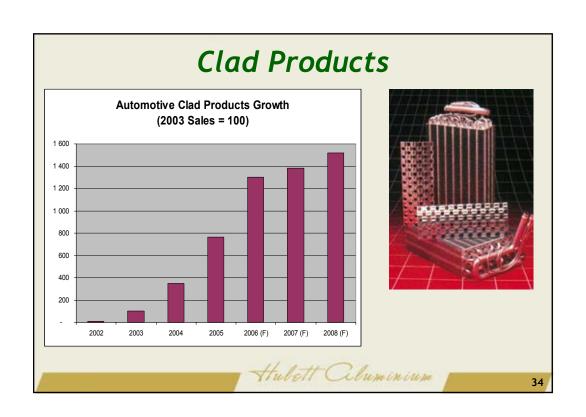


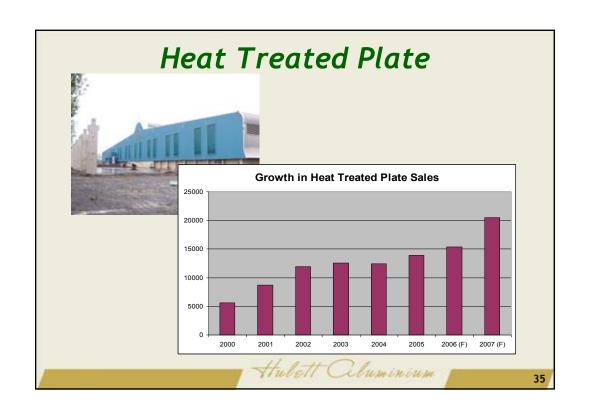


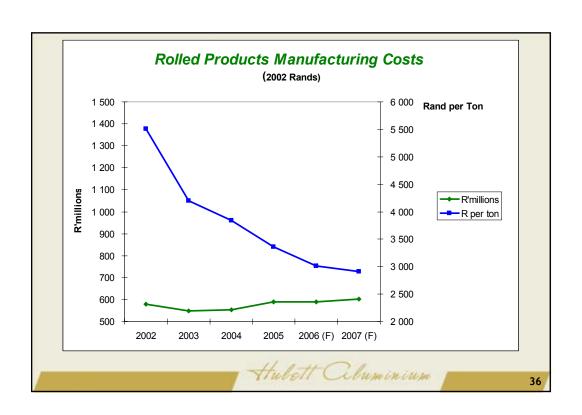


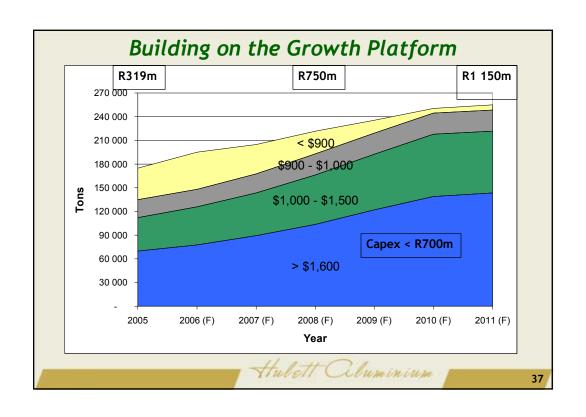


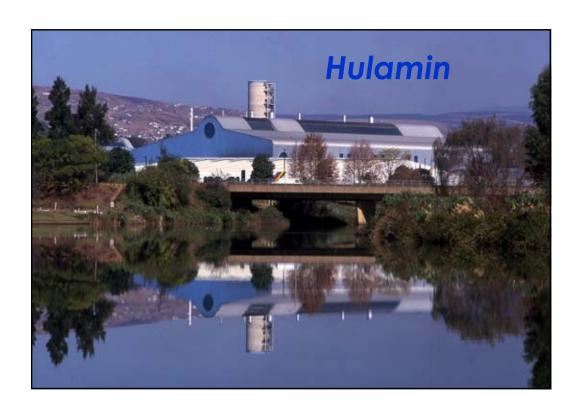


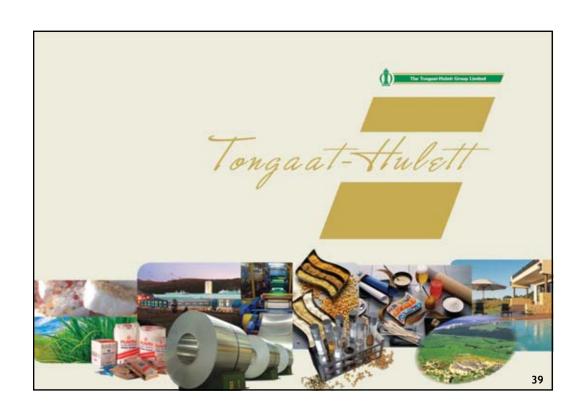




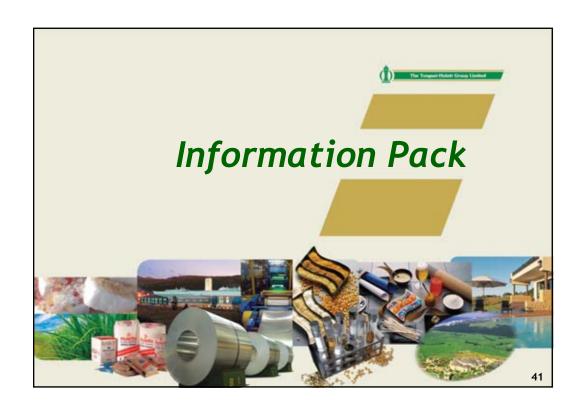






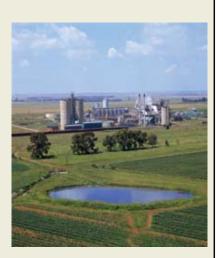


# Broad Based Black Economic Empowerment Tongaat-Hulett





- Africa's largest manufacturer of starch and glucose
- Strong Southern African market position
- Starch is one of nature's most versatile raw materials
- Leads to new product development opportunities





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#### Financial Data

Rmillions	2005	2004
Revenue:	1 293	1 344
Domestic	988	980
Exports	126	126
Co-Products	179	238
Underlying Operating Profit	114	40
Valuation Adjustments	(2)	21
Operating Profit	112	61

Cifrican Products

#### Volume Data

Volume (tons)	2005	2004
Local Starch	85 311	83 705
Local Glucose	303 761	290 881
Total Local	389 072	374 586
Export Starch	33 003	35 116
Export Glucose	22 739	17 806
Total Exports	55 742	52 922
Co-Products	150 235	148 428
Total	595 049	575 936

Cifrican Products

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#### **Co-Product Pricing**

Co-product	Price movement 2005 on 2004	Major price drivers
Germ	Down 23,0%	50%: International edible oil price 50%: Local maize
Gluten-60	Down 10,5%	International protein (soya, fishmeal) prices
Gluten-20	Down 41,8%	Local maize price

Cifrican Products

#### Maize Procurement

- Maize and prime product pricing on one of three back-to-back approaches:
  - "Toll" basis, where price is based on a longer term conversion margin
  - Contracts up to 1 year, where product price, volume and maize price are set in tandem
  - Small-end volumes, where maize is priced for short periods and selling prices are flexible
- No income statement maize valuation adjustments
- · Physical maize supply delinked from pricing
  - 33% of maize requirements for 2006 have been priced



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#### Cost Management

- · Restructuring finalised
- Successful trials on alternate maize storage
- Chemical cost savings

#### Volume Growth Initiatives

- Mining depressant sales up 26%
- Starch-based adhesives sales up 123%
- Hydropolymer trials in progress

Cifrican Products

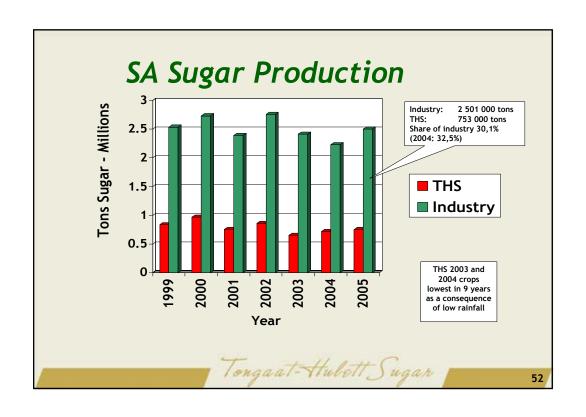


- Powerful Huletts and other leading SADC sugar brands
- World leader in process design and technology
- Installed capacity for 1,5 million tons raw sugar production
- Year round refining and packing capability of 726 000 tons p.a.
- Well positioned value-added animal feeds business



Tongaat-Hulett Sugar

Tons '000	2000	2001	2002	2003	2004	2005	Installed capacity
South Africa	969	755	860	652	723	753	974
Mozambique	39	36	71	82	85	115	156
Swaziland RSE	41	45	50	54	50	56	55
Zimbabwe	282	264	296	264	222	236	315
Total	1 331	1 100	1 277	1 052	1 080	1 160	1 500
% of Capacity	89%	73%	85%	70%	72%	77%	100%



#### Total Volumes THS (SA)

Tons sugar	FY 2005	FY 2004
Opening stock	333 361	276 598
Production	752 881	723 686
Prior season adjustment	(540)	(455)
Sugar purchased in	58 121	89 819
Sales	(861 263)	(756 287)
Closing stock	282 560	333 361

Tongaat-Hubett Sugar

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#### Domestic Volumes THS (SA)

Tons sugar	FY 2005	FY 2004
Opening stock	194 581	175 607
Production	379 705	394 979
Prior season adjustment	(2 010)	(1 459)
Sugar purchased in	58 121	89 819
Sales	(474 387)	(464 365)
Closing stock	156 010	194 581

Tongaat-Hubett Sugar

#### Export Volumes THS (SA)

Tons sugar	FY 2005	FY 2004
Opening stock	138 780	100 991
Production	373 176	328 707
Prior season adjustment	1 470	1 004
Sales	(386 876)	(291 922)
Closing stock	126 550	138 780

Tongaat-Hubett Sugar

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## Raw Sugar Export Realisations South Africa

5 6	FY	FY
Raw Sugar	2005	2004
Price in US c/lb*	8,98	7,27
Average Rand/US\$	R6,58	R7,01
Average Rand realisations per ton	R1 455	R1 231

- Table includes raw sugar for refined exports
- \*Excludes preferential markets and premiums

Tongaat-Hubett Sugar

## World Price Sensitivity (example) South Africa

Total SA sugar production (tons)	2,5m
Domestic and preferential sales (tons)	1,28m
Balance exported (tons)	1,22m
Effect of 1 US c/lb world price increase (1 US c/lb x 22.0462 conversion to US\$/ton x R/US\$ 6.5)	R143/ton
Additional industry revenue (per 1 US c/lb price increase on 1,22 million tons)	R174m
THS share of additional export profits (32% share of production x 36% millers share of proceeds)	11,5%
THS increased operating profits (5 US c/lb increase)	R100m

Tongaat-Hubett Sugar

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#### EU Sugar Reform

Markets	Impact on THS	Profit from Operations	% of THS Production
36% reduction in ACP price (Swaziland and Mozambique)	(i)	(R15m)	1% to 2%
US preferential market (Swaziland, Mozambique and South Africa)	<u> </u>	-	1% to 2%
32,5% reduction in EBA price - greater volumes (Mozambique)	<u> </u>	R16m	3% to 4%
Increase in world market price - 5,0 US c/lb (Swaziland and South Africa)	<u>(i)</u>	R100m	42% to 45%
Domestic market prices (Swaziland, Mozambique and South Africa)	<u></u>	-	49% to 52%

Range in % depending on crop size

Tongaat-Hubett Sugar

#### Progress in Mozambique

	2001	2005	Future
Turnover	R 155m	R 380m	R 600m
Sugar Production - tons (installed capacity)	35 996	115 318	156 000*
Domestic market volumes - total industry	35 211	122 544	192 000
Preferential market volumes - tons (SACU, USA, EU/ACP and EU/EBA) - total industry	13 504	53 723	114 000

<sup>\*</sup> Further expansion potential >150 000 tons



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# The benefits of actions taken to enhance earnings are increasingly being realised

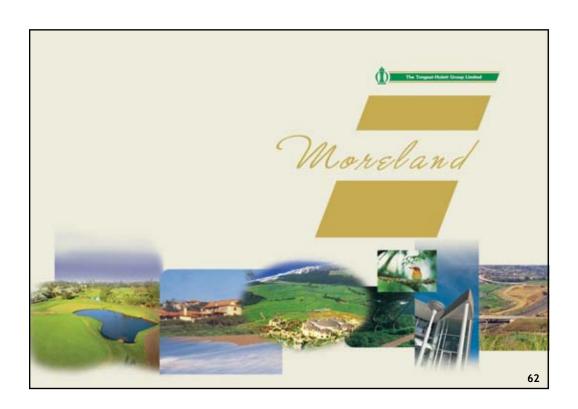
- · Optimisation of milling capacity
- · Reduction in milling costs
- Cane procurement initiatives
- · Head office closure
- · The new white sugar milling technology
- · Leveraging the Huletts brand
- · Other refining value chain initiatives

Tongaat-Hubett Sugar

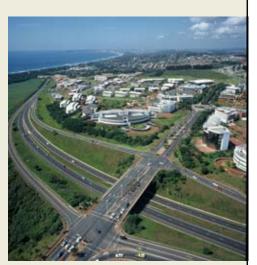
#### Value-adding activities

- · Animal Feeds in South Africa and Zimbabwe
- Retail packing operations in South Africa,
   Mozambique, Zimbabwe, Namibia and Botswana
- Refined and direct consumption raw sugar exports from South Africa and Zimbabwe
- Speciality sugars and high intensity sweeteners in South Africa
- Alcohol production in Zimbabwe
- · Technology and royalty revenue in South Africa
- Co-generation of electricity





- Capitalising on the solid platform of globally benchmarked developments in strong property market
- Critical mass with co-ordinated planning, quality developments and marketing benefits
- Good track record of delivery, including partnerships
- Niche and world-class projects
- Sustainable property market strength
- Moreland and development brands well established
- Increased pace of development





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#### 2005 Performance

- Third successive record annual performance
- Reaping rewards from:
  - Prime Group land holdings
  - World-class platform
  - Continued buoyancy in the property market
- Revenue up 9,3% to R459 million
  - Outstanding Commercial / Industrial performance
  - Strong performance Resorts and Residential
- ISO 14001 accreditation



#### **Property Market**

- · Continuing market strength
- Low interest rates
- Strong performance forecast for KZN/Durban market
- Growth exceeds other centres
- Durban/KZN increasing in popularity as holiday destination
- Increasing SA government infrastructural spend - 2010 World Cup





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#### Developing Vision into Value

- 11 600 hectares prime land holdings for development represents more than 25 years of development at current take-up rates
- Catalyst road developments now open improved access to:
  - Zimbali (M4 coastal freeway)
  - Sibaya Node (N2 highway and M4 coastal freeway)
  - RiverHorse Valley Business Estate (N2 highway)
- 2006 focus on finalising EIA and zoning approvals for:
  - · Sibaya / Umdloti
  - Umhlanga Triangle
  - · Izinga and Umhlanga Ridge New Town Centre residential
  - Kindlewood at Mount Edgecombe South
  - Shongweni







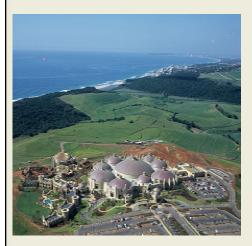
Zimbali

- Zimbali Country Club, Lodge, Tom Weiskopf golf course and 300 homes built: totalling R1,5 billion
- · Partnership with IFA
- Approximately 400 ha unsold
- M4 realignment complete: unlocking value and Zimbali Lakes development in 2007
- IFA's 200 room, 5-star
   Fairmont Hotel and 2nd
   golf course at Zimbali
   Lakes to commence in
   2006

Moreland

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#### Sibaya



- 800 ha beach and river frontage (resort node / five hotels)
- N2 and M4 direct access
- Development potential
   1 million m<sup>2</sup>
- R800m Afrisun Sibaya Entertainment World catalyst / 2nd hotel under construction
- Conservation / recreation
- Residential / Commercial
- R4bn new direct investment
- EIA / planning approval 2006

Moreland

#### Umhlanga Ridge New Town Centre

- Total development rights: 633 000 m<sup>2</sup> / Sandton extent
- Total buildings completed: 350 000 m<sup>2</sup> - R1,75bn
- Gateway catalyst
  - New urban concept
- Customers constructing 100 000m<sup>2</sup> bulk - includes further Gateway expansion and 1 000+ apartments
- Northward expansion in 2006







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#### Umhlanga Triangle



- 140 hectares
- Magnificent sea views
- Four precincts / mixed use
- 3 000+ residential units
- 250 000 m<sup>2+</sup> commercial bulk (including 5 star Marriott International Hotel)
- 35 ha open space systems
- Launch 2006

Moreland



#### Izinga Ridge - Umhlanga

- 405 hectares (gross)
- 2 000+ residential units
- 44 units sold to date: R37m revenue
- New phases being launched in 2006





Moreland

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#### Cornubia: Tying the urban knot



- 1 200 hectares
- N2 freeway / Mount Edgecombe highway access
- Mixed use
  - 10 000+ residential units, including affordable housing
  - 950 000m<sup>2</sup> + bulk commercial
  - 100 hectares industrial
- 2007 launch

Moreland

#### Kindlewood at Mount Edgecombe South





- 600 unit Gated Estate without golf
- Environmental sensitivity
- 24 hour manned security / latest technology
- Single residential / cluster housing mix
- Launch 2006



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#### RiverHorse Valley Business Estate

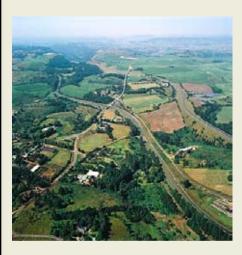


- $\pm$  300 ha gross area / 110 ha developable
  - Environmental rehabilitation
- PPP with eThekwini Municipality
- Bridging historically divided city / straddling N2 at Effingham
- eThekwini Municipality's Queen Nandi Drive link road open
- First phase (80 ha) sold out / new stock (30 ha) being developed
- Total overall investment: R2bn



Moreland

#### Shongweni



- 2 000 hectares
- North & South of N3 Shongweni interchange
- Benefit from government N3 infrastructure investment plans
- 1st phase planning approvals development launch late 2006 / 2007
- 480 000m<sup>2</sup> Commercial
   retail / offices / business park
- Residential niche/special theme estates - 4 700 units
- Private cemetery opportunity



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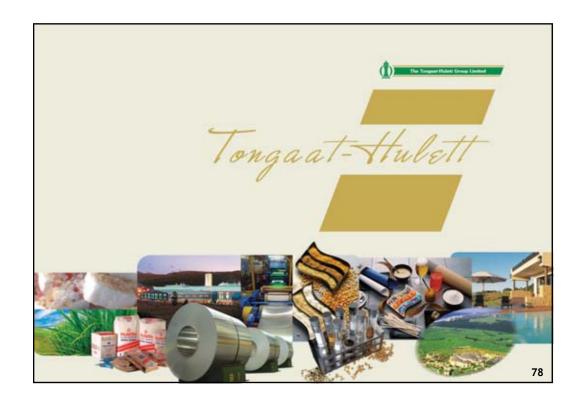
#### Tinley Manor

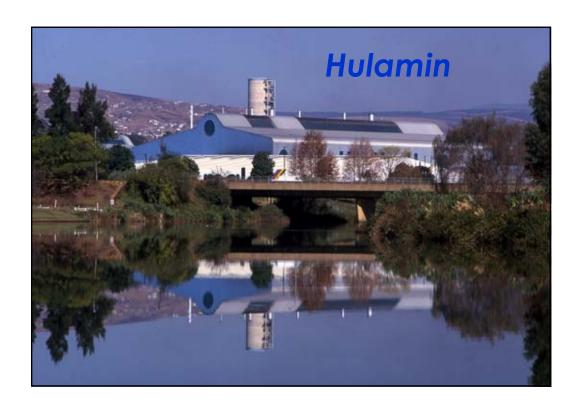


- Coastal fronting / North and South bank of Mhlali River
- 680 ha new resort node
- 5 000 potential units (processing EIA & zoning approval)
- Hotel & Retail
- Golf course development
- Small craft harbour potential
- Future opportunities: 1-3 years

Moreland







- Operating profit growth reflects progress being made in growing volumes, improving the sales mix and reducing costs
- Increased demand favours Hulett Aluminum - independent from the multinational producers with strong product range
- Optimum allocation of capacity to excess sales opportunities an on-going priority



Hubett Columinium

#### **Industry Climate**

- Rolling margins under pressure as a result of the high LME Aluminium price
- European market stable
- Competitor dynamics
  - Multi-national rolling businesses showing poor ROCE performance
  - Chinese demand and production continuing to grow in global importance

Hubett Cluminium

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#### Financial Data

	FY 2005	FY 2004
Average R/US\$	6,37	6,44
Sales volumes - Rolled Products (t)	173 300	144 000
- Other	18 400	18 200
- Total	191 700	162 200
Revenue (Rm)	4 163	3 343
Operating profit (Rm)	319	148

Hubstt Columinium

#### Rolled Products Sales Growth

Sales Volumes	Tons ('000)	% Increase
2000	85	7
2001	91	7
2002	105	15
2003	130	24
2004	144	10
2005	173	20

All products developed for specific customers and applications



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#### **Enhanced Sales Mix**

- Increased value-added exports by customers contributed to local market sales growing by 19%
- Sales of clad products grew by 120% in 2005 to 15% of local sales
- Sustained growth of direct export sales of high value, more demanding products in 2005, including:
  - Can end stock export sales grew by 33%
  - Treadbright® grew by 27%



#### Can End Stock

- 25 year local market experience
- Rolling margins above US\$1 400 per ton
- Seven producers worldwide
- Sales

• 2001	22 000 tons
• 2000	25 000 tons
• 2005	34 000 tons
• 2007	50 000 tons +

Hubett Columinium

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#### Heat Treated Plate

- Plant commissioned November 1998
- Rolling margin > US\$2 000 per ton
- Expansion project coming on stream in H2 2006
- Output

1999 140 tons
2000 5 600 tons
2005 13 900 tons
2007 20 000 tons +

Hubett Columinium

#### **Reduced Conversion Costs**

- Conversion costs per ton reduced by 8% as output grows.
- · Major impact of energy costs in 2005
- Other focus areas include melt losses, third party services and paints and lacquers

Hubett Cluminium

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### Impact of Achieving Targets At R6,60/US\$ and current market conditions

 Achieving full capacity utilisation

• 172 000 tons => 210 000 tons

Enhanced sales mix

• \$1 355 per ton

Reduced conversion costs

• Total costs of R988m

Depreciation, admin and other operations

Total rolling margin earned R1 878m

R988m

R140m

EBIT R750m

Hubett Columnium